

Arbonia Group



Consolidated Income Statement (condensed)

| in 1 000 CHF | | e six months d 30/06/2023 | For the six months ended 30/06/2022 restated ¹ | |
|--|-----------|------------------------------|---|--------|
| | | % | | % |
| Net revenues | 570 439 | 100.0 | 630 905 | 100.0 |
| Other operating income and capitalised own services | 11 177 | 2.0 | 10 890 | 1.7 |
| Changes in inventories of semi-finished and finished goods | 2 720 | 0.5 | 16 178 | 2.6 |
| Cost of material and goods | - 268 622 | - 47.1 | - 324 423 | - 51.4 |
| Personnel expenses | - 175 221 | - 30.7 | – 185 923 | - 29.5 |
| Other operating expenses | - 95 614 | - 16.8 | - 95 200 | - 15.1 |
| EBITDA | 44 879 | 7.9 | 52 427 | 8.3 |
| Depreciation and amortisation | - 29 914 | - 5.2 | - 26 838 | - 4.3 |
| Amortisation of intangible assets from acquisitions | - 8 763 | - 1.5 | - 7 762 | - 1.2 |
| EBIT | 6 202 | 1.1 | 17 827 | 2.8 |
| Net financial result | - 7 971 | - 1.4 | - 822 | - 0.1 |
| Group result before income tax | – 1 769 | - 0.3 | 17 005 | 2.7 |
| Income tax expense | - 270 | - 0.0 | - 5 314 | - 0.8 |
| Group result | - 2 039 | - 0.4 | 11 691 | 1.9 |
| Attributable to: | | | | |
| Shareholders of Arbonia AG | - 2 039 | | 11 691 | |
| Earnings per share in CHF | - 0.03 | | 0.17 | |
| Basic and diluted earnings are identical. | | | | |

¹ see note 2 «Changes in presentation – Consolidated Income Statement»

EBITDA = Earnings before financial results, tax, depreciation and amortisation EBIT = Earnings before financial results and tax



Consolidated Statement of Comprehensive Income (condensed)

| in 1 000 CHF | For the six months ended 30/06/2023 | For the six months ended 30/06/2022 11 691 | |
|---|--|--|--|
| Group result | - 2 039 | | |
| Other comprehensive income | | | |
| Items that will not be reclassified to income statement | | | |
| Remeasurements of employee benefit obligations | 7 144 | - 14 087 | |
| Total items that will not be reclassified to income statement | 7 144 | - 14 087 | |
| Items that may be reclassified subsequently to income statement | | | |
| Currency translation differences | - 14 352 | – 3 075 | |
| Total items that may be reclassified subsequently to income statement | - 14 352 | – 3 075 | |
| Total other comprehensive income after taxes | - 7 208 | - 17 162 | |
| Total comprehensive income | – 9 247 | - 5 471 | |
| | | | |
| Attributable to: | | | |
| Shareholders of Arbonia AG | - 9 247 | - 5 471 | |



Consolidated Balance Sheet (condensed)

| in 1 000 CHF | 30/06/2023 | | 31/12/2022 | | 30/06/2022 | |
|--|------------|-------|------------|-------|------------|-------|
| | | % | | % | | % |
| Assets | | | | | | |
| Cash and cash equivalents | 24 716 | | 29 196 | | 83 758 | |
| Receivables and other assets | 181 109 | | 141 288 | | 196 606 | |
| Inventories and contract assets | 245 601 | | 245 743 | | 244 171 | |
| Deferred expenses | 8 669 | | 6 509 | | 7 521 | |
| Financial assets | 5 | | 12 | | 808 | |
| Current assets | 460 100 | 29.3 | 422 748 | 27.8 | 532 864 | 34.7 |
| Property, plant, equipment and investment property | 710 101 | | 707 891 | | 666 209 | |
| Intangible assets and goodwill | 361 786 | | 368 699 | | 320 962 | |
| Deferred income tax assets | 4 310 | | 4 386 | | 5 074 | |
| Capitalised pension surplus | 13 248 | | 4 879 | | 5 512 | |
| Financial assets | 21 729 | | 10 909 | | 7 158 | |
| Non-current assets | 1 111 174 | 70.7 | 1 096 764 | 72.2 | 1 004 915 | 65.3 |
| Total assets | 1 571 274 | 100.0 | 1 519 512 | 100.0 | 1 537 779 | 100.0 |
| Liabilities and shareholders' equity | | | | | | |
| Liabilities | 161 102 | | 134 462 | | 170 891 | |
| Financial debt | 179 611 | | 128 576 | | 64 643 | |
| Accruals and deferred income | 61 609 | | 61 980 | | 78 174 | |
| Provisions | 8 584 | | 12 230 | | 18 492 | |
| Current liabilities | 410 906 | 26.2 | 337 248 | 22.2 | 332 200 | 21.6 |
| Financial debt | 86 456 | | 84 980 | | 87 473 | |
| Other liabilities | 1 551 | | 1 803 | | 667 | |
| Provisions | 10 569 | | 10 618 | | 12 977 | |
| Deferred income tax liabilities | 51 936 | | 54 985 | | 48 091 | |
| Employee benefit obligations | 41 912 | | 42 336 | | 40 292 | |
| Non-current liabilities | 192 424 | 12.2 | 194 722 | 12.8 | 189 500 | 12.3 |
| Total liabilities | 603 330 | 38.4 | 531 970 | 35.0 | 521 700 | 33.9 |
| Total shareholders' equity | 967 944 | 61.6 | 987 542 | 65.0 | 1 016 079 | 66.1 |
| Total liabilities and shareholders' equity | 1 571 274 | 100.0 | 1 519 512 | 100.0 | 1 537 779 | 100.0 |



Consolidated Statement of Cash Flows (condensed)

| in 1 000 CHF | For the six months ended 30/06/2023 | For the six months ended 30/06/2022 |
|---|--|--|
| Group result | - 2 039 | 11 691 |
| Depreciation and amortisation | 38 677 | 34 600 |
| Profit/loss on disposal of non-current assets | – 179 | - 219 |
| Changes in non-cash transactions | 5 131 | 5 673 |
| Net interest expense | 4 204 | 1 940 |
| Income tax expense | 270 | 5 314 |
| Changes in working capital and current liabilities | - 28 453 | - 117 790 |
| Interest paid | - 4 676 | - 2 507 |
| Interest received | 113 | 134 |
| Income tax paid | - 1 080 | - 7 448 |
| Cash flows from operating activities - net | 11 968 | - 68 612 |
| To investment activities | | |
| Purchases of property, plant and equipment and investment property | - 34 067 | - 72 359 |
| Purchases of intangible assets | - 5 718 | - 1 413 |
| Issuance of financial assets | – 19 | - 888 |
| From divestment activities | | |
| Proceeds from sale of property, plant and equipment and investment property | 60 | 399 |
| Repayment of financial assets | 8 | 8 |
| Cash flows from investing activities - net | - 39 736 | - 74 253 |
| From financing activities | | |
| Proceeds from financial debts | 152 428 | |
| To financing activities | | |
| Repayment of financial debts and lease liabilities | - 104 762 | -4614 |
| Dividends and distribution from capital contribution reserves | - 20 434 | - 20 743 |
| Purchase of treasury shares | - 2 722 | - 4 122 |
| Cash flows from financing activities - net | 24 510 | - 29 479 |
| Effects of translation differences on cash and cash equivalents | – 1 222 | 2 232 |
| Change in cash and cash equivalents | - 4 480 | - 170 112 |
| Reconciliation of change in cash and cash equivalents | | |
| Cash and cash equivalents as of 01/01 | 29 196 | 253 870 |
| Cash and cash equivalents as of 30/06 | 24 716 | 83 758 |
| Change in cash and cash equivalents | - 4 480 | - 170 112 |



Consolidated Statement of Changes in Equity

| in 1 000 CHF | Share capital | Share premium | Treasury shares | Other reserves | Retained earnings | Total share- holders' equity |
|---|------------------|------------------|--------------------|-------------------|----------------------|---------------------------------|
| Balance at 31/12/2021 | 291 787 | 496 340 | - 5 382 | - 98 459 | 360 056 | 1 044 342 |
| Group result | | | | | 11 691 | 11 691 |
| Total other comprehensive income after taxes | | | | - 3 075 | - 14 087 | - 17 162 |
| Total comprehensive income | | | | - 3 075 | - 2 396 | - 5 471 |
| Dividends and distribution from capital contribution reserves | | - 10 372 | | | - 10 372 | - 20 744 |
| Changes in treasury shares | | | -4 122 | | | - 4 122 |
| Share based payments | | | 2 566 | | - 492 | 2 074 |
| Total transactions with owners | | - 10 372 | - 1 556 | | - 10 864 | - 22 792 |
| Balance at 30/06/2022 | 291 787 | 485 968 | - 6 938 | - 101 534 | 346 796 | 1 016 079 |
| Balance at 31/12/2022 | 291 787 | 485 968 | - 15 514 | - 127 430 | 352 731 | 987 542 |
| Group result | | | | | - 2 039 | - 2 039 |
| Total other comprehensive income after taxes | | | | - 14 352 | 7 144 | - 7 208 |
| Total comprehensive income | | | | - 14 352 | 5 105 | - 9 247 |
| Dividends and distribution from capital contribution reserves | | - 10 217 | | | - 10 217 | - 20 434 |
| Changes in treasury shares | | | 12 924 | | - 3 400 | 9 524 |
| Share based payments | | | 1 201 | | - 642 | 559 |
| Total transactions with owners | | - 10 217 | 14 125 | | - 14 259 | - 10 351 |
| Balance at 30/06/2023 | 291 787 | 475 751 | - 1 389 | - 141 782 | 343 577 | 967 944 |



Interim Consolidated Financial Statements Arbonia Group Selected Explanatory Notes to the Interim Consolidated Financial Statements

Selected Explanatory Notes to the Interim Consolidated Financial Statements

1. General information

Arbonia Group (Arbonia) is a focused building components supplier. The company is divided into two main divisions, namely HVAC (Heating, Ventilation and Air Conditioning) and Doors. Manufacturing plants are located in Switzerland, Germany, the Czech Republic, Italy, Poland, Belgium, Russia and Serbia. Arbonia owns major brands such as Kermi, Arbonia, Prolux, Koralle, Sabiana, Vasco, Brugman, Superia, RWD Schlatter, Prüm, Garant and Invado and possesses a strong position in its home markets in Switzerland and Germany. The Group focuses on the development of existing markets in Central and Eastern Europe. Arbonia is represented in over 70 countries worldwide.

The ultimate parent company, Arbonia AG is a corporation organised under Swiss law incorporated and domiciled at Amriswilerstrasse 50, CH-9320 Arbon (canton Thurgau). Arbonia AG is listed on the SIX Swiss Exchange in Zurich under the valor number 11024060/ ISIN CH0110240600.

These unaudited interim consolidated financial statements have been approved for issue by the Board of Directors of Arbonia AG on 21 August 2023.

2. General principles and basis of preparation

The unaudited interim consolidated financial statements for the six months ended 30 June 2023 have been prepared in accordance with the International Financial Reporting Standard (IFRS) IAS 34 "Interim Financial Reporting". The interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should therefore be read in conjunction with the consolidated financial statements 2022.

The preparation of interim financial statements requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Consequently actual results might deviate from such estimates.

Amendments to significant published standards

The accounting policies adopted in the preparation of the interim consolidated financial statements are consistent with those used in the preparation of the annual consolidated financial statements for the year ended 31 December 2022, except for the adoption of the following amended standard.

Amendments to IAS 12

Arbonia has adopted the "International Tax Reform – Pillar Two Model Rules – Amendments to IAS 12" upon their release on 23 May 2023. The amendments provide a temporary mandatory exception from deferred tax accounting arising from the introduction of global minimum taxation and is effective immediately. In addition, new disclosures will be introduced, which will apply from 31 December 2023. The mandatory exception applies retrospectively. However, because no new legislation to implement the top-up tax was enacted or substantively enacted at 31 December 2022 in any jurisdiction in which Arbonia operates and no related deferred taxes were recognized at that date, the retrospective application has no impact.

The published but as of the balance sheet date not yet effec tive new standards and interpretations will not have a material impact on the Group's financial statements.

Changes in presentation – Consolidated Income Statement

External services in the area of assembly, which were previously shown mainly for the Wood Solutions Business Unit of the Doors Division under «personnel expenses», are now shown under «other operating expenses». Arbonia believes that the restated presentation more appropriately reflects the underlying business transactions. The comparative figures for the six months ended 30/06/2022 with an effect of CHF 6.2 million have been restated accordingly.

3. Changes in the scope of consolidation

There were no changes during the reporting period in the Group.

4. Foreign currency rates

The following foreign currency rates have been applied:

| Currency | Unit | | 2023 | | 2022 |
|----------|------|-----------------------|------------------------------|--------------------------|------------------------------|
| | | Closing rate 30/06 | Half-year average rate | Closing rate 30/06 | Half-year average rate |
| EUR | 1 | 0.9770 | 0.9857 | 1.0010 | 1.0321 |
| CZK | 100 | 4.1172 | 4.1632 | 4.0461 | 4.1902 |
| PLN | 100 | 21.9536 | 21.3130 | 21.3861 | 22.2891 |
| CNY | 100 | 12.4030 | 13.1697 | 14.2829 | 14.5766 |
| RUB | 100 | 1.0283 | 1.1841 | 1.8677 | 1.2749 |
| RSD | 100 | 0.8333 | 0.8405 | 0.8501 | 0.8779 |



Interim Consolidated Financial Statements Arbonia Group Selected Explanatory Notes to the Interim Consolidated Financial Statements

5. Segment information

Arbonia is organised into the divisions or segments HVAC (Heating, Ventilation and Air Conditioning) and Doors. Corporate Services consist of service, finance, real estate and investment companies and provide their services almost entirely to Group companies. They have not been allocated to an operating segment and are therefore shown separately.

For the monitoring and assessment of the financial performance, EBITDA, EBITA and EBIT are pivotal key measures. However Group Management and the Board of Directors also are provided with financial data down to the line item "result after income tax" by operating segment. The segments apply the same accounting policies as the Group. Services between segments are entered into under normal commercial terms and conditions that would also be available to unrelated third parties. Income and expenses between segments are eliminated on consolidation and disclosed in "Eliminations".

Segment assets and liabilities include all assets, liabilities and intercompany transactions. Goodwill has been allocated to the respective segments.



| in 1 000 CHF | | | | | Six months en | ded 30/06/2023 |
|---|----------|----------|---------------------------------|-----------------------|-------------------|----------------|
| | HVAC | Doors | Total reportable segments | Corporate Services | Elimina- tions | Total Group |
| Sales with third parties at point in time | 299 500 | 232 621 | 532 121 | 1 493 | | 533 614 |
| Sales with third parties over time | 3 811 | 33 014 | 36 825 | | | 36 825 |
| Sales with other segments | | 13 | 13 | | - 13 | |
| Net revenues | 303 311 | 265 648 | 568 959 | 1 493 | - 13 | 570 439 |
| Segment results I (EBITDA) | 28 370 | 21 107 | 49 477 | - 4 603 | 5 | 44 879 |
| in % of net revenues | 9.4 | 7.9 | 8.7 | | | 7.9 |
| Depreciation and amortisation | - 15 561 | - 13 233 | - 28 794 | - 1 120 | | - 29 914 |
| Segment results II (EBITA) | 12 809 | 7 874 | 20 683 | - 5 723 | 5 | 14 965 |
| in % of net revenues | 4.2 | 3.0 | 3.6 | | | 2.6 |
| Amortisation of intangible assets from acquisitions | - 2 745 | - 6 018 | - 8 763 | | | - 8 763 |
| Segment results III (EBIT) | 10 064 | 1 856 | 11 920 | - 5 723 | 5 | 6 202 |
| in % of net revenues | 3.3 | 0.7 | 2.1 | | | 1.1 |
| Interest income | 695 | 84 | 779 | 12 439 | - 13 049 | 169 |
| Interest expenses | - 6 866 | - 6 866 | - 13 732 | - 3 695 | 13 053 | - 4 374 |
| Minority share from associated companies | | - 1 270 | - 1 270 | | | - 1 270 |
| Other financial result | - 3 283 | - 1 687 | - 4 970 | 13 097 | - 10 623 | - 2 496 |
| Result before income tax | 609 | - 7 883 | - 7 273 | 16 119 | - 10 614 | - 1 769 |
| Income tax expense | - 1 492 | 1 676 | 184 | - 454 | | - 270 |
| Result after income tax | - 883 | - 6 207 | - 7 089 | 15 665 | - 10 614 | - 2 039 |
| Average number of employees | 3 093 | 3 109 | 6 203 | 99 | | 6 301 |
| Total assets as of 30/06/2023 | 729 079 | 826 669 | 1 555 748 | 1 158 581 | - 1 143 056 | 1 571 274 |
| Total liabilities as of 30/06/2023 | 473 188 | 494 093 | 967 281 | 295 458 | - 659 409 | 603 330 |



| in 1 000 CHF | | | | | Six months end | ed 30/06/2022 |
|---|----------|----------|---------------------------------|-----------------------|-------------------|----------------|
| | HVAC | Doors | Total reportable segments | Corporate Services | Elimina- tions | Total Group |
| Sales with third parties at point in time | 341 052 | 250 765 | 591 817 | 1 794 | | 593 611 |
| Sales with third parties over time | 3 848 | 33 446 | 37 294 | | | 37 294 |
| Net revenues | 344 900 | 284 211 | 629 111 | 1 794 | | 630 905 |
| Segment results I (EBITDA) | 27 564 | 30 299 | 57 863 | - 5 436 | | 52 427 |
| in % of net revenues | 8.0 | 10.7 | 9.2 | | | 8.3 |
| Depreciation and amortisation | - 14 194 | - 11 653 | - 25 847 | - 991 | | - 26 838 |
| Segment results II (EBITA) | 13 370 | 18 646 | 32 016 | - 6 427 | | 25 589 |
| in % of net revenues | 3.9 | 6.6 | 5.1 | | | 4.1 |
| Amortisation of intangible assets from acquisitions | - 2 329 | - 5 433 | - 7 762 | | | - 7 762 |
| Segment results III (EBIT) | 11 041 | 13 213 | 24 254 | - 6 427 | | 17 827 |
| in % of net revenues | 3.2 | 4.6 | 3.9 | | | 2.8 |
| Interest income | 306 | 52 | 358 | 3 703 | - 3 864 | 197 |
| Interest expenses | - 2 688 | - 1 762 | - 4 450 | - 1 535 | 3 849 | -2 136 |
| Minority share from associated companies | | - 300 | - 300 | | | - 300 |
| Other financial result | 828 | - 870 | - 42 | 15 605 | - 14 147 | 1 417 |
| Result before income tax | 9 487 | 10 333 | 19 820 | 11 346 | - 14 161 | 17 005 |
| Income tax expense | - 2 765 | - 2 649 | - 5 414 | 100 | | - 5 314 |
| Result after income tax | 6 722 | 7 684 | 14 406 | 11 446 | - 14 161 | 11 691 |
| Average number of employees | 3 314 | 3 146 | 6 460 | 120 | | 6 580 |



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6. Financial assets

In April 2023, Arbonia acquired 17.19% of the German Griffwerk GmbH, DE-Blaustein. The purchase price was CHF 12.2 million and was paid almost exclusively in Arbonia shares.

Although Arbonia holds less than 20% of the ownership interest and voting control of Griffwerk, Arbonia has the ability to exercise significant influence. This influence results, among other things, from the shareholding, the active participation of the representatives provided by Arbonia in the shareholders' meeting and in the advisory board of Griffwerk as well as from the cooperation agreement concluded with Griffwerk. The investment in Griffwerk is consequently valued using the equity method.

7. Financial debts

The first tranche of the promissory note loan of EUR 56 million was repaid on schedule in April 2023. During the reporting period, net CHF 114 million of the syndicated loan were drawn. As of 30 June 2023, CHF 168 million of the syndicated loan has been utilised.

8. Capitalised pension surplus and employee benefit obligations

As of 30 June 2023, revaluations of the benefit obligations and the actual return on plan assets were carried out for the Swiss pension plans, as the discount rate decreased from 2.3% as at 31 December 2022 to 1.85% as at 30 June 2023. The effect of the change in this actuarial assumption less the realised return on plan assets amounted to a net CHF 1.5 million before tax and was charged to other comprehensive income in the statement of comprehensive income. Due to the lower discount rate compared to the balance sheet date as of 31 December 2022, the asset ceiling was also reduced. The resulting pre-tax effect of CHF 9.8 million was credited to other comprehensive income.

9. Financial instruments

The financial instruments measured at fair value relate to interest rate swaps, which are assigned to hierarchy level 2. As of 30 June 2023, the fair value of the interest rate swaps amounts to CHF 0.05 million (receivable). There were no reclassifications between the hierarchy levels during the reporting period.

10. Share capital

On 21 April 2023, the Annual General Meeting of Arbonia AG had approved amongst others the following: To authorise the Board of Directors, within the scope of the capital band pursuant to the Swiss Corporate Law, to increase the share capital during a period ending on 20 April 2028 1.) by issuing a maximum of 13'800'000 fully paid registered shares with a par value of CHF 4.20 each in one or more steps to a maximum of CHF 349'747'620.60 and 2.) to reduce the share capital in one or more steps to not less than CHF 277'297'620.60 either by cancelling a maximum of 3'450'000 registered shares or by reducing the nominal value of the registered shares to not less than CHF 3.992.

11. Dividends and distribution from capital contribution reserves

On 21 April 2023, the Annual General Meeting approved a dividend and distribution respectively of CHF 0.30 in total per registered share. The payment occurred on 27 April 2023.

12. Treasury shares

Compared to 31 December 2022, the balance of treasury shares has decreased by net 988'881 to 122'141 shares. In the reporting period, 248'073 shares were purchased on the market, 88'153 shares were used for the share-based compensation plans and 1'148'801 shares were used for the acquisition of Griffwerk GmbH.

13. Capital commitments

As of 30 June 2023, capital commitments for the purchase of property, plant and equipment and intangible assets amount to CHF 47.0 million.

14. Contingencies

No significant changes have occurred from those disclosed in the consolidated financial statements 2022.



15. Global minimum tax

In December 2021, the OECD published model rules to introduce a global minimum tax rate of 15% for large multinational corporations (so-called Pillar Two model rules). As of 30 June 2023, Arbonia did not have sufficient information to determine the potential quantitative impact. Arbonia has applied the temporary mandatory relief from deferred tax accounting arising from the introduction of global minimum taxation.

16. Events after the balance sheet date

On 20 July 2023, the HVAC Division announced the relocation of the production of designer radiators from the Belgian Vascoproduction site in Dilsen to its plant in Stříbro (CZ). Arbonia expects one-off costs of around CHF 10 million to be incurred in the second half of 2023 due to the closure and relocation of production.

Arbonia also intends to implement further cost-cutting measures at personnel level in the HVAC and Doors Divisions, which will lead to one-off costs of around CHF 5 million in the second half of 2023.

No other events occurred between the balance sheet date and the date of this report which could have a significant influence on the 2023 interim consolidated financial statements.



Alternative Performance Measures

Arbonia uses alternative performance measures (APM) as guidance measures for both internal reporting to management and external reporting to stakeholders. The APM used by Arbonia have not been prepared in accordance with IFRS accounting policies and are discussed in detail below. The APM serve as supplementary information components and should therefore always be read and interpreted in conjunction with the consolidated financial statements prepared in accordance with IFRS. The APM used by Arbonia do not necessarily agree with the same or similar titled measures of other or comparable companies.

EBITDA without one-time effects/adjusted

The elimination of one-time effects provides an adjusted and thus better comparable presentation of the operating result over time. Discontinued operations as defined by IFRS 5 are not included. The following one-time effects are eliminated by Arbonia:

- Costs resulting from creation of provisions or income resulting from reversal of provisions for restructurings and reorganisation as well as closure costs
- Ramp-up costs for new production sites
- Consultancy and integration costs from acquisitions
- Consultancy costs with greater cost implications for acquisitions that did not materialise
- Consultancy costs from disposal of subsidiaries
- Gains and losses from sale of properties and associated companies
- Real estate development costs
- Costs in connection with personnel changes/leave of absence in Group and Division management

EBITA without one-time effects/adjusted

- Impairments
- Reversal of impairments

EBIT without one-time effects/adjusted

- Impairments on intangible assets from acquisitions

Group result before income tax without one-time effects/adjusted

 Impairments and reversal of impairments on loans granted

Group result after taxes without one-time effects/ adjusted

- Tax effect on one-time effects
- Tax consequences from disposal of subsidiaries

Reconciliation Group and Divisions from IFRS-result to result without one-time effects/Adjusted

in 1 000 CHF **Consultancy and integration** IFRS % costs from acquisitions 28 370 HVAC EBITDA 9.4 EBITA 12 809 4.2 EBIT 10 064 3.3 EBITDA 21 107 7.9 Doors 123 EBITA 7 874 3.0 EBIT 1 856 0.7 Corporate **EBITDA** - 4 603 Services **EBITA** - 5 723 EBIT - 5 723 Group 570 439 100.0 Net revenues Other operating income and capitalised own services 11 177 2.0 Changes in inventories of semi-finished and finished 2 720 0.5 goods - 268 622 Cost of material and goods - 47.1 Personnel expenses - 175 221 - 30.7 Other operating expenses - 95 614 - 16.8 123 EBITDA 44 879 7.9 Depreciation and amortisation - 29 914 - 5.2 EBITA 14 965 2.6 Amortisation of intangible assets from acquisitions - 8 763 - 1.5 EBIT 6 202 1.1 -7971 Net financial result - 1.4 Group result before income tax - 0.3 - 1 769 Income tax expense -270 - 0.0 Group result - 2 039 - 0.4

Presentation of the respective one-time effects on the immediate result line without disclosure of the impact on the subsequent line items.

There were no one-time effects in the first half of 2022.



Six months ended 30/06/23

| % | without one-time effects/ adjusted | Tax effects on one-time effects | Costs for restructurings and reorganisation | Costs for leave of absence in Division management |
|--------|---------------------------------------|---------------------------------|---|--|
| 9.4 | 28 644 | | 138 | 136 |
| 4.3 | 13 083 | | | |
| 3.4 | 10 338 | | | |
| 8.0 | 21 230 | | | |
| 3.0 | 7 997 | | | |
| 0.7 | 1 979 | | | |
| | - 4 603 | | | |
| | - 5 723 | | | |
| | - 5 723 | | | |
| 100.0 | 570 439 | | | |
| 2.0 | 11 177 | | | |
| 0.5 | 2 720 | | | |
| 0.5 | 2 720 | | | |
| - 47.1 | - 268 622 | | | 125 |
| - 30.7 | - 174 947 | | 138 | 136 |
| - 16.7 | - 95 491 | | | |
| 7.9 | 45 276 | | | |
| - 5.2 | - 29 914 | | | |
| 2.7 | 15 362 | | | |
| – 1.5 | - 8 763 | | | |
| 1.2 | 6 599 | | | |
| - 1.4 | - 7 971 | | | |
| - 0.2 | – 1 372 | | | |
| - 0.1 | - 333 | - 63 | | |
| - 0.3 | – 1 705 | | | |
| | | | | |



Acquisition and currency adjusted growth (organic growth)

Acquisition and currency adjusted growth excludes effects from acquisitions and disposals of companies and currency effects.

In the acquisition adjusted growth, revenues of the acquired companies are eliminated in the year of acquisition. For companies acquired in the previous year, revenues of the current year are included for the same period as in the previous year. Discontinued operations within the meaning of IFRS 5 are eliminated.

In the currency adjusted growth, revenues of the current year in the functional currency of the respective company are translated at the average exchange rates of the same previous year period.

Net debt

Current and non-current financial debts plus current and non-current lease liabilities minus cash and cash equivalents

Leverage ratio

Net debt divided by EBITDA

Free cash flow

Cash flow from operating and investing activities

Operational free cash flow

Cash flow from operating and investing activities without acquisitions/disposals of subsidiaries/financial assets and expansion capital expenditures

Capital expenditures

Maintenance and expansion capital expenditures

Supplementary Information for Investors

| | 30/06/2023 | 30/06/2022 | 30/06/2021 | 30/06/2020 | 30/06/2019 |
|--|------------|------------|------------|------------|------------|
| Number of shares | | | | | |
| Registered par value CHF 4.20 | 69 473 243 | 69 473 243 | 69 473 243 | 69 473 243 | 69 473 243 |
| | | | | | |
| Stock market prices in CHF | | | | | |
| Highest price during reporting period | 14.7 | 22.9 | 17.7 | 13.8 | 13.3 |
| Lowest price during reporting period | 9.9 | 12.5 | 13.6 | 5.8 | 10.0 |
| Share price at 30/06 | 10.1 | 12.8 | 17.7 | 9.8 | 12.9 |
| Market capitalisation in CHF million | 703 | 886 | 1 228 | 679 | 898 |

Dates

27 February 2024

Financial media orientation and Analysts' conference on the 2023 financial year

19 April 2024

37 Annual General Meeting

27 August 2024

Publication of first semester results for 2024 financial year