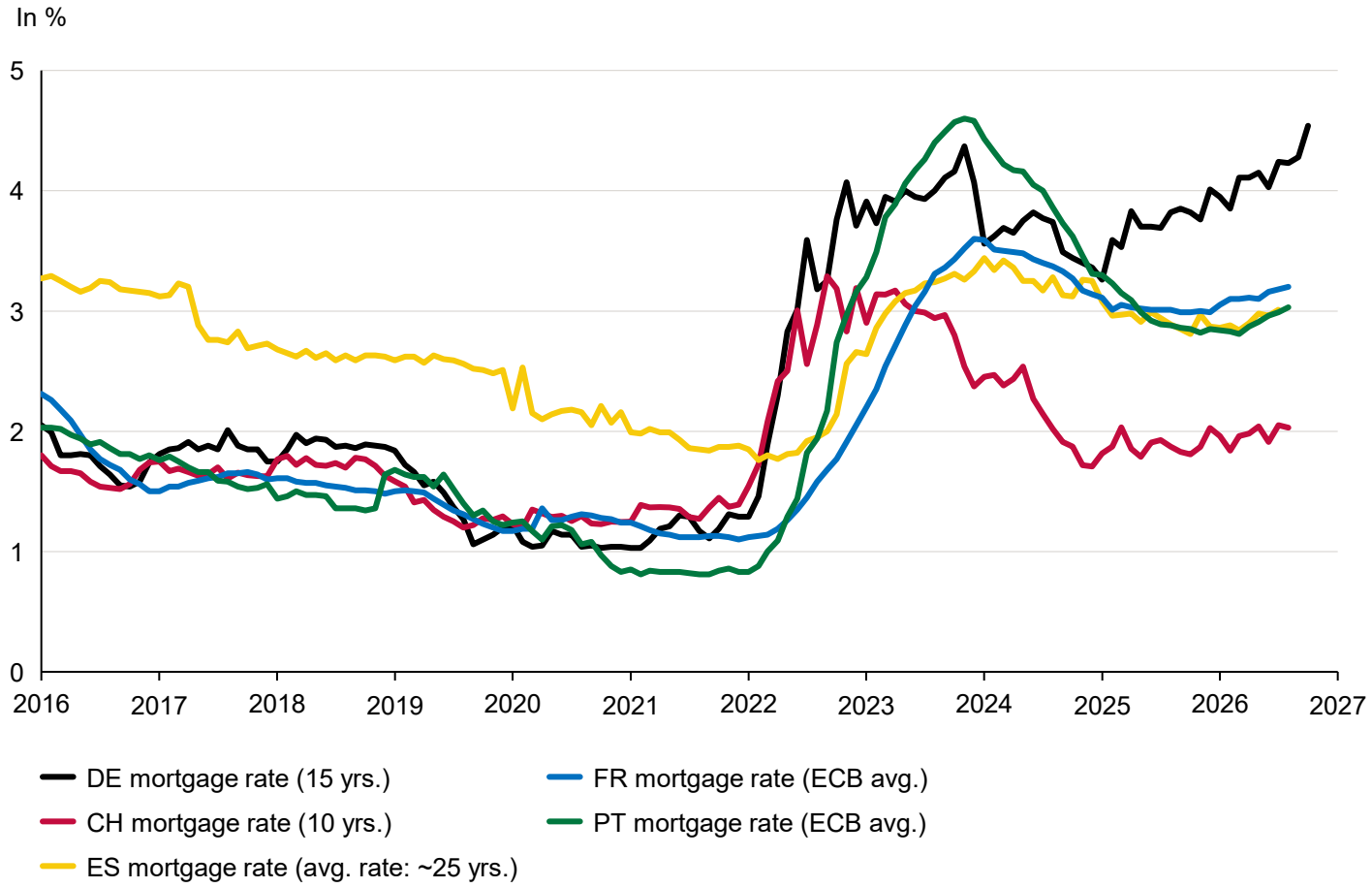
Addendum to media release: unfavourable business development

Interest rate development [1]

Arbonia's main markets



Main market developments

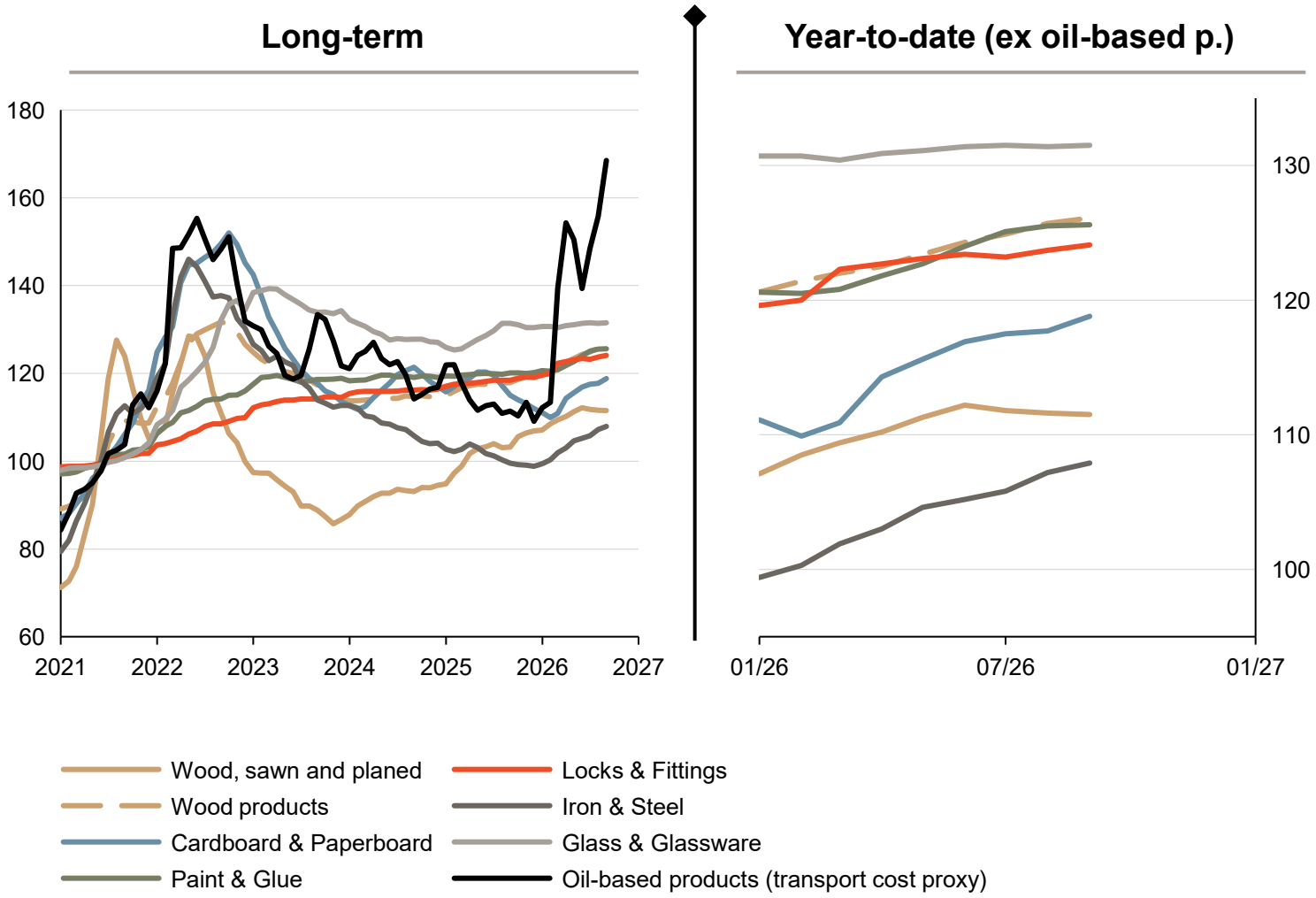
- ECB has increased rates in June and September (50 bps in total), SNB rates stable in 2026, further rate hikes by SNB and ECB likely to follow
- **DE:** mortgages rates have increased to >4.5%, with a sharp rise in recent weeks widening the gap to ECB rates to ~200 bps
- **CH:** mortgage rates have increased slightly to around 2%, sidewards movement coupled with high prices supportive of construction activity
- **ES:** mortgage rates have slightly increased (~20 bps) to around 3%, at the lower end of EU level, leading to a continued growth of construction activities

Further central bank rate hikes and rising mortgage rates are expected to slow the recovery

1 source: ECB, Interhyp, INE – Instituto Nacional Estadisitca

Material price development [1]

Producer prices long-term and Year-to-date (Indexed; 2021=100)



Raw material developments

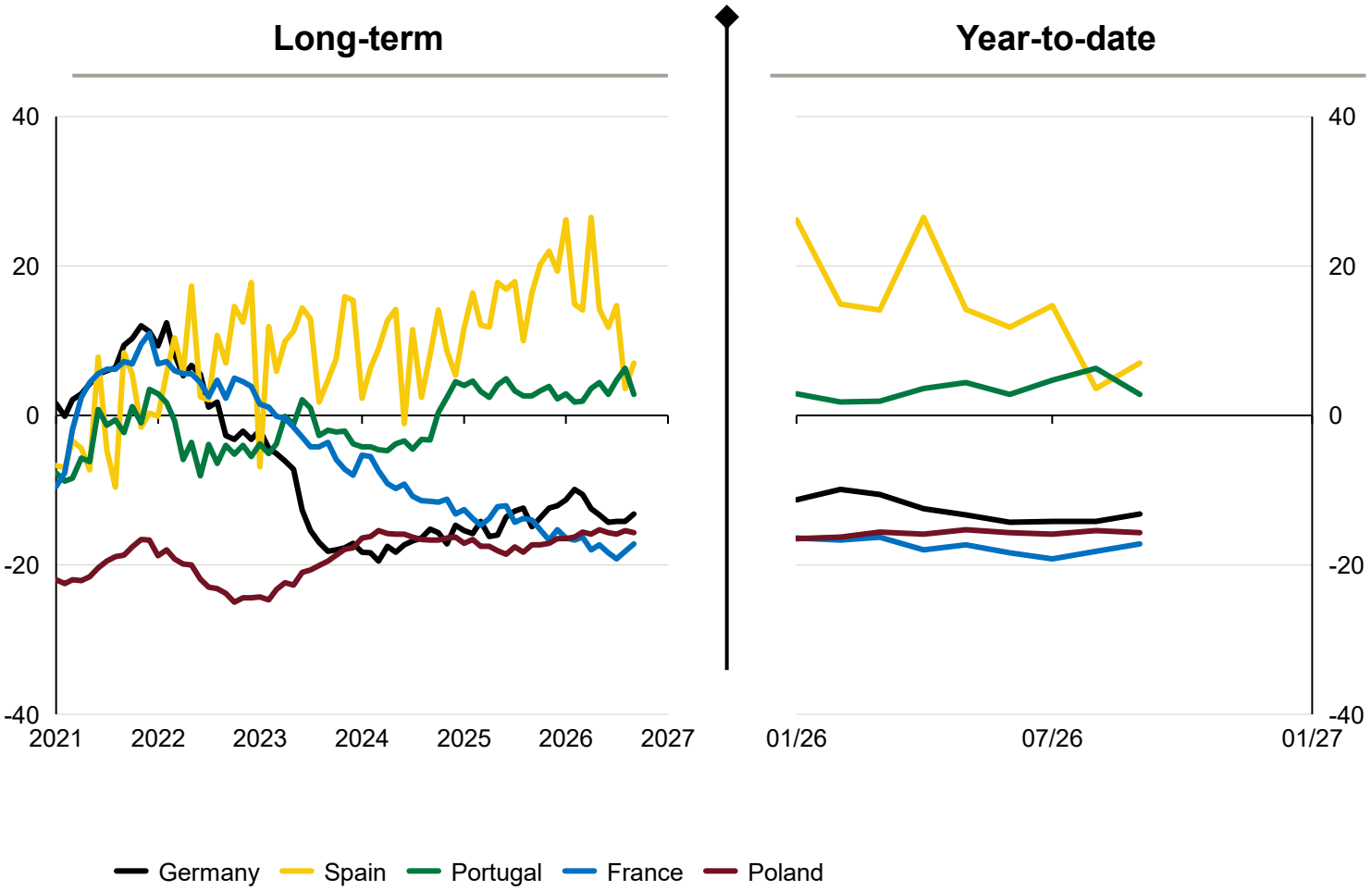
- Wood, sawn and planed prices have increased **8.0% YoY, YTD increase of 4.3%**
- Wood product prices have increased **6.9% YoY, YTD increase of 5.4%**
- Cardboard & Paperboard prices have increased **3.3% YoY, YTD increase of 6.1%**
- Paint & Glue prices have increased **4.6% YoY, YTD increase of 4.5%**
- Lock & Fitting prices have increased **4.8% YoY, YTD increase of 4.2%**
- Iron & Steel prices have increased **8.4% YoY, YTD increase of 9.2%**
- Glass & Glassware prices have **remained stable YoY, YTD increase of 0.8%**
- Oil-based product prices (transport proxy) have increased **51.3% YoY, YTD increase of 54.4%**

Input cost surge deteriorating margin effect of price increase

1 source: Destatis

Sentiment development [1]

Construction confidence indicator long-term and Year-to-date

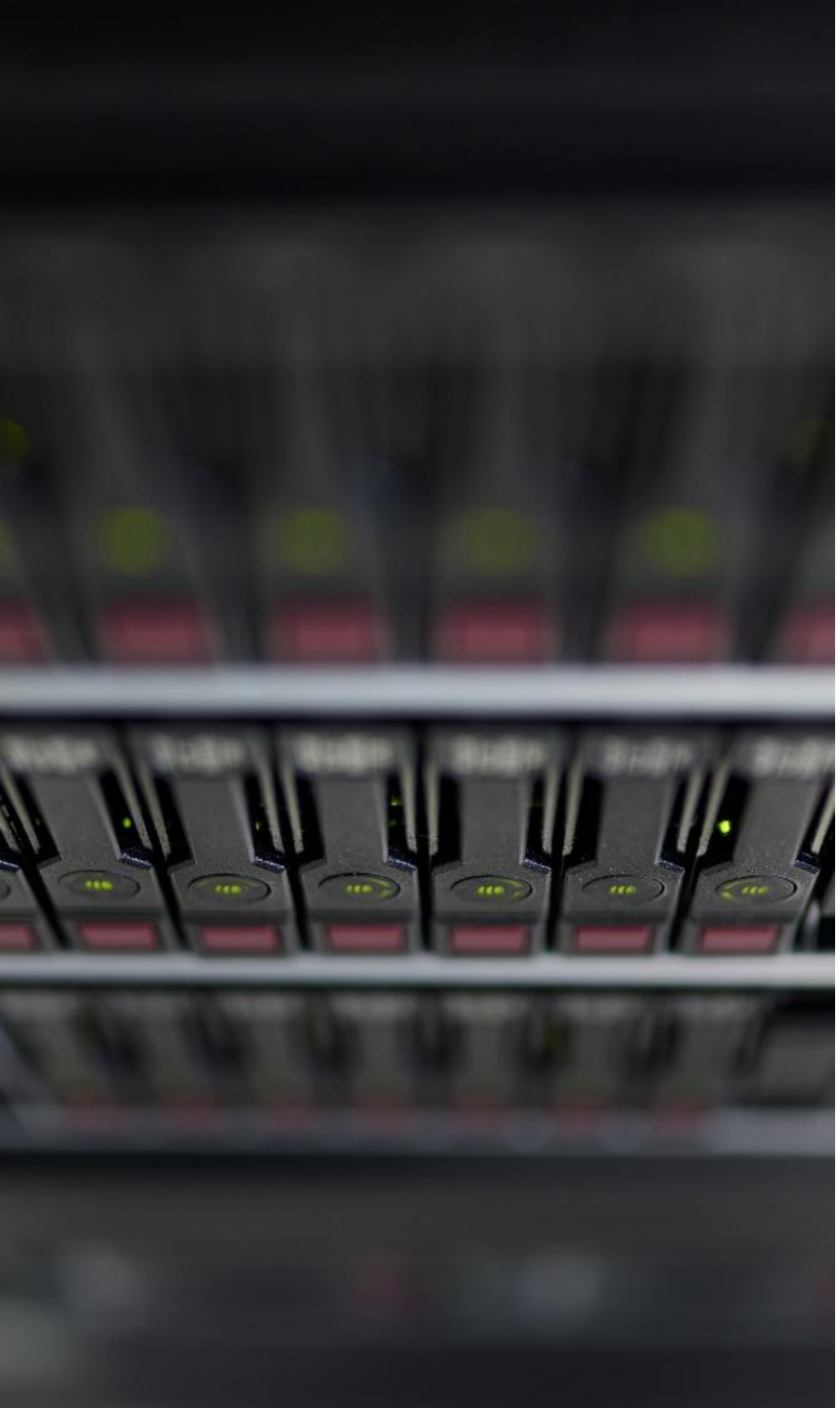


Main market developments

- **DE:** construction confidence still indicating a contraction of construction activity
- **ES:** construction confidence has declined over the summer, still indicating solid growth
- **PT:** construction confidence since 2025 indicating future growth
- **FR:** indicator seems to have bottomed out in contraction territory
- **PL:** indicator stable at low levels, indicating an ongoing pessimistic sentiment

Confidence has not improved in 2026, with negative sentiment especially in DE declining again

1 source: Eurostat: Construction confidence indicator survey results (seasonally adjusted data); positive values indicate expectations of growth



Wrapping up 2026

ARBONIA

Confidence for 2027

Broader exposure to growth markets
Expanded sales activities in Eastern and Western Europe in 2026, further reducing reliance on the German market

No system migration effects expected in 2027
Following the disruption at Garant in H1 2026, system migration is not expected to have a further negative impact in 2027

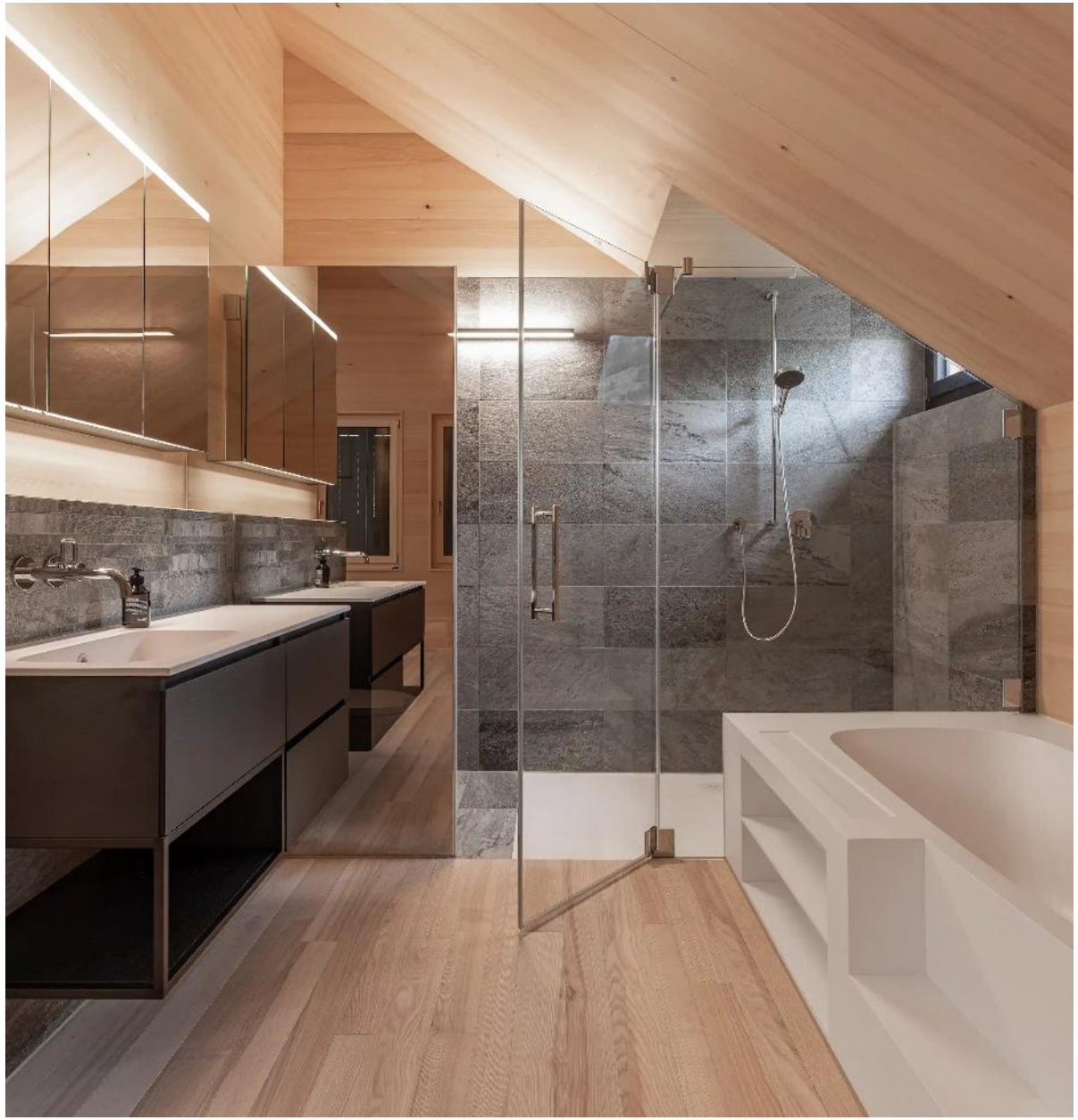
Personnel cost savings of more than CHF 5 M in 2027 annually
Workforce reductions implemented in 2026 are expected to deliver these savings in 2027

Lower Group costs
Group costs reduced in 2026 compared with 2025

AI applications to improve efficiency
Initial successful use cases are moving into implementation, particularly in sales administration

No further cash outflows expected from called guarantees
CHF 8 M cash outflow in 2026 relating to guarantees called following the sale of the Climate Division is not expected to recur in 2027

Lower costs and fewer exceptional outflows support FY 2027



Thank you!

Contact:

Investor Relations

+41 71 447 45 55

ir@arbonia.com

Arbonia AG
Amriswilerstrasse 50, CH-9320 Arbon
www.arbonia.com